



MM acquires Essentra Packaging

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Acquisition of Essentra Packaging to position MM as a leading global pharma packaging producer

Transaction Highlights



- **Acquisition of Essentra Packaging** (100% of the shares in ESNT Packaging & Securing Solutions Limited (UK) and its affiliated companies, as well as 100% of the shares in Essentra Packaging US Inc (US)) from Essentra plc (UK) for a debt and cash free consideration of **GBP 312 million (currently approx. EUR 365 million)**.
- The acquisition supports **MM's strategy to grow in profitable and resilient markets**, such as pharma secondary packaging.
- Essentra Packaging's footprint is **highly complementary** to MM Packaging's current positioning in Europe and will allow MM to **enter the US market** with a relevant position in the East-Coast pharma hub.
- Attractive **upside potential and synergies** have been identified and the new combined entity will enable further **innovation for sustainable packaging solutions**.
- The **extensive experience gained within MM's successful integrations** of recently acquired businesses (e.g. Kwidzyn, Kotkamills, Eson Pac, etc.) will further enable a smooth and efficient **process of realizing benefits**. We have great confidence in **shaping a promising common future together with the team of Essentra Packaging**.
- The purchase price will be paid from **existing cash reserves and committed credit lines**.
- The transaction is **subject to customary closing conditions**. Closing of the transaction is **expected in Q4 2022**.



Essentra Packaging Company Snapshot

Benefitting from favorable trends



GBP 370 mn
(ca. EUR 430mn)
2021 Sales



GBP 32 mn
(ca. EUR 37mn)
2021 Pro-forma EBITDA¹



800+
Customers
c. 3,500
Employees



21
Manufacturing
facilities



10
Countries across
Europe and Americas

Benefits from favorable trends:




- Demographic trends / ageing society
- Increased health and wellness consciousness
- Trend towards home / self medication
- Rise of generics
- Enhanced Environmental, Social, Governance (ESG) focus
- Increasing regulatory requirements with a focus on patient safety

Serving top customers in health and personal care end markets with a variety of products



Product Overview

Product overview

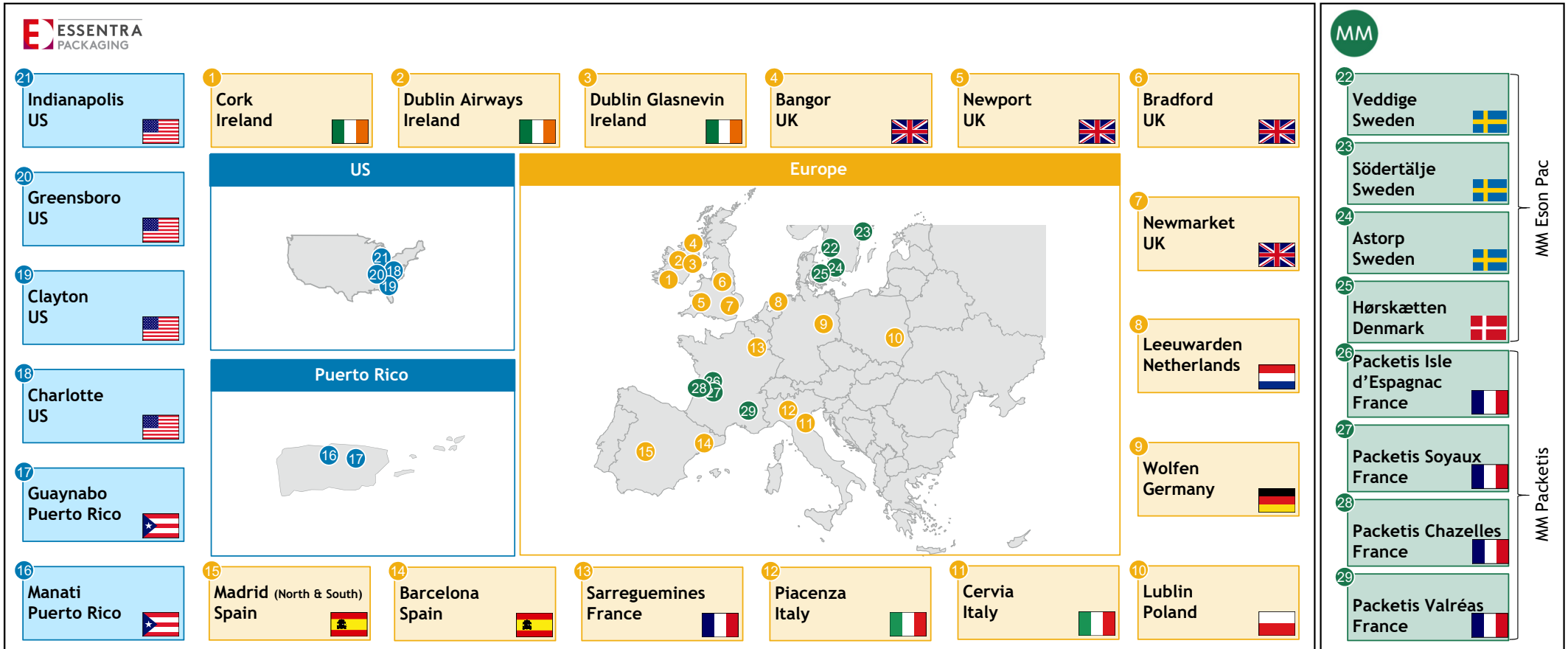
Cartons	Leaflets	Labels
 <p>Innovative, unique and practical carton solutions based on structural prototypes developed, designed and made in-house</p>	 <p>Leaflets and literature that are designed to comply with regulatory demands and are of consistently high quality</p>	 <p>Self adhesive labels for automated high-speed application with label vision systems checking for print accuracy</p>

Essentra Packaging delivers to a global customer base of 800+ customers, including 19 of the top 20 pharma companies

Combined pharma footprint to transform MM into a strong European player with an international footprint



Post-Acquisition Footprint Packaging Premium Pharma



Essentra Packaging is an attractive addition to MM Packaging's Premium market and geographic footprint

Compelling Strategic Rationale



Essentra Packaging is a unique opportunity for MM to become a global player in secondary pharma packaging enabling more innovation and more investment in sustainability



Pharma packaging is a stable and resilient business with high cash generation



Essentra Packaging offers substantial synergies with MM's Pharma Packaging and MM Board&Paper



Essentra Packaging provides a strong platform for growth

